

Business Contracts



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<<COMPANY>> RESELLER AGREEMENT

THIS AGREEMENT is made on this ____ day of _____, 200____, between <<CustCompany>> (hereafter referred to as "VAR or Reseller") and <<Company>> (hereafter referred to as "Company").

The purpose of this Agreement (hereafter referred to as the "Agreement") is to precede a longer-term contract arrangement under which <<CustCompany>> will provide Reseller services on behalf of <<Company>>.

Agreements

As a service, the standard VAR agreement with the Company is provided below.

1. Right to Resell.

Subject to the terms and conditions of this agreement, Company grants the VAR a non-exclusive right to resell its products and services to the VAR's customers.

2. Representation.

The VAR shall maintain a sales office for product promotion and is responsible for all costs incurred for the promotion and sale of Company products and services. The VAR shall conduct business in its own name and shall not represent itself as an employee or agent of the Company. Prospects may be registered with the Company and will be protected for 90 days. This protection may be renewed at the Company's discretion for a further 90 days.

3. End User Pricing.

End User pricing and VAR Compensation is outlined on Exhibit A, attached, and is subject to change at the sole discretion of the Company.

4. Compensation.

Terms of payment are C.O.D. unless credit approval has been granted by the Company. If credit approval has been granted, credit terms are net 10 days upon receipt of invoice. The Company reserves the right to revoke any credit extended if payment is in arrears or delinquent for more than 30 days.

5. Non-Disclosure.

Proprietary Information exchanged hereforth shall be treated as such by the VAR and held in the strictest of confidence. This information shall include, but not be limited to, the provisions outlined in

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